



**SCHOOL PERFORMANCE FACT SHEET**  
**CALENDAR YEARS 2021 & 2022**

**Phlebotomy Technician (88 Hours)**

**On-Time Completion Rates (Graduation Rates)**

*Includes data for the two calendar years prior to reporting.*

| Calendar Year | Number of Students Who Began the Program | Students Available for Graduation | Number of On-Time Graduates | On-Time Completion Rate |
|---------------|--|-----------------------------------|-----------------------------|-------------------------|
| 2021          | 181                                      | 162                               | 161                         | 88.95%                  |
| 2022          | 123                                      | 99                                | 99                          | 80.49%                  |

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

**Students Completing Within 150% of the Published Program Length**

| Calendar Year | Number of Students Who Began the Program | Students Available for Graduation | 150% Graduates | 150% Completion Rate |
|---------------|--|-----------------------------------|----------------|----------------------|
| 2021          | 181                                      | 162                               | 1              | 89.50%               |
| 2022          | 123                                      | 99                                | 0              | 80.49%               |

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.



**Job Placement Rates (includes data for the two calendar years prior to reporting)**

| Calendar Year | Number of Students Who Began Program | Number of Graduates | Graduates Available for Employment | Graduates Employed in the Field | Placement Rate % Employed in the Field |
|---------------|--------------------------------------|---------------------|------------------------------------|---------------------------------|--|
| 2021          | 181                                  | 162                 | 129                                | 98                              | 75.96%                                 |
| 2022          | 123                                  | 99                  | 99                                 | 72                              | 72.73%                                 |

You may obtain from the institution a list of the employment positions determined to be in the field for which a student received education and training.

- California EDD Labor Market Information Branch, Occupation Guide for Phlebotomist, Stanislaus County
- Salary.com, Phlebotomist Salaries in Modesto, California

**Gainfully Employed Categories (includes data for the two calendar years prior to reporting) Part-**

**Time vs. Full-Time Employment**

| Calendar Year | Graduates Employed in the Field 20-29 Hours Per Week | Graduates Employed in the Field at Least 30 Hours Per Week | Total Graduates Employed in the Field |
|---------------|--|--|---------------------------------------|
| 2021          | 19   | 79   | 98                                    |
| 2022          | 15   | 57   | 72                                    |

**Single Position vs. Concurrent Aggregated Position**

| Calendar Year | Graduates Employed in the Field in a Single Position | Graduates Employed in the Field in Concurrent Aggregated Positions | Total Graduates Employed in the Field |
|---------------|--|--|---------------------------------------|
| 2021          | 85   | 13   | 98                                    |
| 2022          | 64   | 8  | 72                                    |



**Self-Employed / Freelance Positions**

| Calendar Year | Graduates Employed who are Self-Employed or Working Freelance | Total Graduates Employed in the Field |
|---------------|---|---------------------------------------|
| 2021          | 2   | 98                                    |
| 2022          | 0   | 72                                    |

**Institutional Employment**

| Calendar Year | Graduates Employed in the Field who are Employed by the Institution, an Employer Owned by the Institution, or an Employer who Shares Ownership with the Institution. | Total Graduates Employed in the Field |
|---------------|--|---------------------------------------|
| 2021          | 6  | 98                                    |
| 2022          | 4  | 72                                    |

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Only initial after you have had sufficient time to read and understand the information.



**First Lady Permanente**  
921 Geer Road, Turlock, CA, (209) 250-1200, [www.firstladypermanente.com](http://www.firstladypermanente.com)

**License Examination Passage Rates (includes data for the two calendar years prior to reporting)**

| Calendar Year | Number of Graduates in Calendar Year | Number of Graduates Taking Exam | Number Who Passed First Available Exam | Number Who Failed First Available Exam | Passage Rate |
|---------------|--------------------------------------|---------------------------------|--|--|--------------|
| 2021          | 157                                  | 157                             | 146                                    | 11                                     | 92.99%       |
| 2022          | 99                                   | 99                              | 86                                     | 13                                     | 86.87%       |

Licensure examination passage data is not available from the state agency administering the examination. We are unable to collect data from 0 graduates.

Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Initial only after you have had sufficient time to read and understand the information.



**Salary and Wage Information (includes data for the two calendar years prior to reporting)**

**Annual salary and wages reported for graduates employed in the field.**

| Calendar Year | Number of Graduates Available for Employment | Graduates Employed in Field | \$20,001      | \$35,001      | \$40,001      | \$45,001      | No Salary Information Reported |
|---------------|--|-----------------------------|---------------|---------------|---------------|---------------|--------------------------------|
|               |  |                             | -<br>\$25,000 | -<br>\$40,000 | -<br>\$45,000 | -<br>\$50,000 |                                |
| 2021          | 129  | 94                          | 19            | 35            | 10            | 4             | 26                             |
| 2022          | 99   | 72                          | 10            | 9             | 18            | 20            | 15                             |

A list of sources used to substantiate salary disclosures is available from the school.

- California EDD Labor Market Information Branch, Occupation Guide for Phlebotomist, Stanislaus County
- Salary.com, Phlebotomist Salaries in Modesto, California

**Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_**

**Initial only after you have had sufficient time to read and understand the information.**

**Cost of Educational Program**

Total charges for the program for students completing on-time in **2021: \$3,300.**

Additional charges may be incurred if the program is not completed on-time.

Total charges for the program for students completing on-time in **2022: \$3,500.**

Additional charges may be incurred if the program is not completed on-time.

**Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_**

**Initial only after you have had sufficient time to read and understand the information.**

**Federal Student Loan Debt**

Students at **First Lady Permanente** are not eligible for federal student loans. This institution does not meet the U.S. Department of Education criteria that would allow its students to participate in federal student aid programs.

**Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_**

**Initial only after you have had sufficient time to read and understand the information.**



**First Lady Permanente**  
**921 Geer Road, Turlock, CA, (209) 250-1200, [www.firstladypermanente.com](http://www.firstladypermanente.com)**

This fact sheet is filed with the Bureau for Private Postsecondary Education. Regardless of any information you may have relating to completion rates, placement rates, starting salaries, or license exam passage rates, this fact sheet contains the information as calculated pursuant to state law.

Any questions a student may have regarding this fact sheet that have not been satisfactorily answered by the institution may be directed to the Bureau for Private Postsecondary Education at 1747 N. Market Blvd Ste. 225 Sacramento, CA 95834, [www.bppe.ca.gov](http://www.bppe.ca.gov), toll-free telephone number (888) 370-7589 or by fax (916) 263-1897.

---

Student Name - Print

---

Student Signature

---

School Official

---

Date

---

Date



## First Lady Permanente

921 Geer Road, Turlock, CA, (209) 250-1200, [www.firstladypermanente.com](http://www.firstladypermanente.com)

This program is new. Therefore, the number of students who graduate, the number of students who are placed, or the starting salary you can earn after finishing the educational program are unknown at this time. Information regarding general salary and placement statistics may be available from government sources or from the institution, but is not equivalent to actual performance data. This program was approved by the Bureau on 2/8/2018. As of 12/1/2020, two full years of data for this program will be available.

### Definitions

- ✓ “Number of Students Who Began the Program” means the number of students who began a program who were scheduled to complete the program within 100% of the published program length within the reporting calendar year and excludes all students who cancelled during the cancellation period.
- ✓ “Students Available for Graduation” is the number of students who began the program minus the number of students who have died, been incarcerated, or been called to active military duty.
- ✓ “Number of On-time Graduates” is the number of students who completed the program within 100% of the published program length within the reporting calendar year.
- ✓ “On-time Completion Rate” is the number of on-time graduates divided by the number of students available for graduation.
- ✓ “150% Graduates” is the number of students who completed the program within 150% of the program length (includes on-time graduates).
- ✓ “150% Completion Rate” is the number of students who completed the program in the reported calendar year within 150% of the published program length, including on-time graduates, divided by the number of students available for graduation.
- ✓ “Graduates Available for Employment” means the number of graduates minus the number of graduates unavailable for employment.
- ✓ “Graduates Unavailable for Employment” means the graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.
- ✓ “Graduates Employed in the Field” means graduates who beginning within six months after a student completes the applicable educational program are gainfully employed, whose employment has been reported, and for whom the institution has documented verification of employment. For occupations for which the state requires passing an examination, the six months period begins after the announcement of the examination results for the first examination available after a student completes an applicable educational program.
- ✓ “Placement Rate Employed in the Field” is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment.
- ✓ “Number of Graduates Taking Exam” is the number of graduates who took the first available exam in the reported calendar year.



## First Lady Permanente

921 Geer Road, Turlock, CA, (209) 250-1200, [www.firstladypermanente.com](http://www.firstladypermanente.com)

---

- ✓ "First Available Exam Date" is the date for the first available exam after a student completed a program.
- ✓ "Passage Rate" is calculated by dividing the number of graduates who passed the exam by the number of graduates who took the reported licensing exam.
- ✓ "Number Who Passed First Available Exam" is the number of graduates who took and passed the first available licensing exam after completing the program.
- ✓ "Salary" is as reported by graduate or graduate's employer.
- ✓ "No Salary Information Reported" is the number of graduates for whom, after making reasonable attempts, the school was not able to obtain salary information.





**First Lady Permanente**  
**921 Geer Road, Turlock, CA, (209) 250-1200, [www.firstladypermanente.com](http://www.firstladypermanente.com)**

---

### **STUDENT'S RIGHT TO CANCEL**

**Registration Fee is non-refundable and non-transferable once submitted.**

Students have the right to cancel enrollment agreement and obtain a refund of charges paid through attendance at the first-class session, or the 7<sup>th</sup> day after enrollment, whichever is later. (Meets CEC 94909(a)(8)(B) requirements)

- Non-refundable fees and time spent in the program will not be refunded.
- If student chooses to cancel this agreement, First Lady Permanente will refund any money that student paid less specified non-refundable fees.
- Cancellation shall occur when student gives written notice of cancellation addressed to Admissions office, date notice is received is the date cancellation is effective.
- Refunds are issued within 45-days of the notice of cancellation.

**Student's Initials: \_\_\_\_\_ Date: \_\_\_\_\_**

**Initial only after you have had sufficient time to read and understand the information.**